



Workforce Education and Training Fund
Awards and Outcomes 2012

2012 WETF Grant Descriptions

Associated General Contractors – VT in partnership with the Crane Institute of America and Columbus McKinnon Corporation will deliver a four-day training in Mobile Crane/Boom Truck Operator Safety and two sessions of one-day training in Rigger/Signalperson Certification (one entry level and one advanced). **Award: \$21,100**

ATC Associates will train existing employees to perform the testing and certification of biosafety cabinets, chemical fume hoods, laminar flow hoods, clean benches, and cleanrooms. This training will allow these employees to maintain their positions and to raise employee wages. The trained employees will then turn the training around and train other ATC employees. ATC will then have openings for new employees. **Award: \$23,742**

City of Barre Fire & Ambulance will provide Confined Spaces training to 35 employees. Staff will be trained to implement proper rescue procedures within confined space. Performance will be monitored and each participant will be evaluated. Training is endorsed by the Vermont League of Cities and Towns (VLCT) and the city's insurance to reduce hazard & risk and promote wellness. **Award: \$4,165**

City of Barre Fire and Ambulance will send 2 employees to attend training in critical care assessment and care in the field and during transport which will result in a National Certification. **Award: \$32,096**

Biebel Builders, Inc. is aggressively training and certifying its key people in all categories of energy conservation, healthy environment, building performance diagnostics, renewable energy, and the computer technology necessary to provide professional services. Our goal is to provide diagnostic and design/build services to the public by trained and credentialed professionals who are qualified to educate each other and the public in ways that provide a clean and healthy living environment. **Award: \$25,387**

Black River Produce will train middle management employees in Leading in the 21st Century which includes supervisory, leadership, and team-building training. Along with the supervisor training, two non-CDL delivery drivers will gain their CDL class A licenses. Currently, Black River Produce has one refrigeration mechanic with a fleet of 32 trucks. Training another mechanic for refrigeration and CDL-A will allow them to better support the fleet and keep the work in-house. **Award: \$21,720**

Brattleboro Memorial Hospital (BMH) will train employees in Imaging and Cardiology on how to achieve excellence in service and communication for internal and external stakeholders. This will help position BMH as an employer of choice as well as the hospital of choice for patients. Clinical staff wages vary from \$14.85-\$49.04/hr, plus benefits worth an additional \$5.20-\$17.16/hr. **Award: \$18,000**

Child Development Division (CDD) ,Vermont Department of Children and Families, in partnership with many Vermont professionals and organizations will provide a variety of trainings targeting child care workers at different stages of their careers. Wages for child care workers/teachers in licensed centers may be increased by their employers when training is attained, and CDD child care subsidy rates paid to programs participating in STARS increases with the star level. All WET Fund training will contribute to child care providers' personal professional development and count in STARS. **Award: \$106,120**

Chittenden Central Supervisory Union: Center for Technology, SkillTech Division will train current employees and new workers in the manufacturing field. Employers have expressed a need to provide advanced training in TIG and MIG welding. Welding training is provided on the elementary, secondary, and adult level of workforce training. **Award: \$15,293**

Dealer Dot Com will train incumbent employees in customer interfacing roles (such as Technical Support Reps, Account Managers, Production, Client Training) in Technical Customer Service skills needed for advancement into roles with more responsibility, leading to higher wages. The Tech Support roles pay an average annual salary of \$43,513.27, plus benefits at a rate of 25%. The Account Manager roles pay an average annual salary of \$44,740.80. At the completion of this training, some successful trainees will take on more senior roles, vacating entry level roles to be back filled by hiring new employees. Other successful trainees will realize improved productivity as a result of their more developed skills, leading to salary increases. Ideally, this training will be developed in a manner that allows repeat deliveries to subsequent classes. **Award: \$135,299**

EIV Technical Services will increase the size of their team by 20% by training currently unemployed Vermonters in technical skills needed for construction services, at starting wages of \$18/hr, plus benefits worth an additional \$2/hr. Eight currently employed individuals and 3 new at \$18-\$24/hr will be trained for higher level inspector positions that pay \$19.50-\$25/hr. **Award: \$14,389**

ICCIE, created by the captive insurance industry to provide the only professional education in the world specifically for captives will create six new independent "hot topic" webinars which will be available for training to national and international employees. **Award: \$28,000**

Lamoille North Supervisory Union: Green Mountain Technology and Career Center will train individuals from North Central Vermont as Personal Care Attendants. Upon completion, they will receive certificates for their career portfolios and resumes. They will receive career counseling and will be better qualified to work in the private home sector as well as in health care institutions. At least two entities have committed to considering completers for employment

North Country Hospital will train employees in Advanced Cardiac Life Support as instructors, 45 professionals in Clinical Forensics in order to better serve ER patients exhibiting evidence of abuse, violence, and neglect, others to serve mentally ill patients who come to NCH as a result of

the closing of the Vermont State Hospital, and for Peripherally Inserted Central Catheter training. NCH provides training to other hospitals in the state. **Award: \$16,078**

Omega Optical will update the knowledge and skills by providing training to staff members primarily from the sales and engineering units in order to advance and improve their technical skills and aptitude of the vacuum coating/optics industry. Training will be focused on new production techniques related to recently acquired high output optics machinery. Training will be on-location at Omega Optical Campus and provided by instructors from the Society of Vacuum Coaters (SVC). **Award: \$16,500**

PBM Nutritionals will train workers in the use of a new packaging line which will increase consumer confidence in our product and packaging container, as well as increase efficiencies in production, therefore making PBM more competitive and marketable in the global market place. This state of the art packing line will be located in the Georgia, VT facility. **Award: \$144,711**

Utility Risk Management Corporation (URMC) will train incumbent employees in project management techniques. In addition, other employees will attend a Project Management Boot Camp to prepare for Project Management certification by Project Management Institute (PMI). Employees successfully completing certification will receive a bonus equivalent to \$1.00/hr. This is a 3 step process: Overview Training, Boot Camp, Certification. **Award: \$17,250**

The Vermont Child Care Industry and Careers Council (VCCICC), with 7 area child care employers will support the upgrade of job skills, formal education, and a progressive wage schedule for incumbent child care workers in Bennington County through the Child Care Apprenticeship Program. Community training partners include the Bennington County Child Care Association and Community College of Vermont. **Award: \$16,352**

Vermont Works for Women, in conjunction with the Building Trades Association, the International Brotherhood of Electrical Workers (IBEW) and the Plumbers and Pipefitters Union (PPU) will offer a pre-apprenticeship for underemployed or unemployed women and men, qualifying them for a direct interview to the electrical and plumbing unions. Plumbing apprentices will have a starting wage of \$12.73/hr, plus benefits worth an additional \$13/hr; plumbing service techs--starting wage \$12.50/hr, plus benefits worth an additional \$12.06/hr; electrical apprentices – starting wage of between \$12.44 and \$13.27/hr, plus benefits of an additional \$7.70/hr. **Award: \$63,804**

Visiting Nurse Association of Chittenden and Grand Isle Counties will create a Career Ladder for Personal Care Assistants that will not only create new jobs but will also improve retention and employee satisfaction. Prospects will be eligible to enter the career ladder through a one-week pre-hire training, while incumbent PCAs will attend PCA 1, 2, or 3 training. **Award: \$93,503**

Vermont State Colleges/Community College of Vermont (VSC/CCV) will increase the skill base of Vermont's workforce by providing training in the skill areas required to be successful in the workplace. Participants in the Career Ready Certificate Program are eligible for the National Career Readiness Certificate through ACT, and the Governor's Career Ready Certificate, both of

which show the level of readiness an employee has demonstrated in skills such as Reading for Information, Applied Mathematics, Locating Information, Basic Computer Skills, and Business and Professional Skills. **Award: \$186,843**

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The Vermont Alliance of Home Health & Hospice Agencies (VAHHA) program will train new and current direct care employees in the specialty practice of home health care for entry level positions at starting wages of \$21.77/hr for RNs, \$23.90/hr for therapists, plus benefits worth an additional \$10,000/employee. This project will establish educational resources for preceptor development.

Vermont Rural Water Association (VRWA) will coordinate and conduct continuing education training for existing and new public water system operators in all regions of Vermont. The continuing education training conducted through this grant will be applicable for class 2, class 3, class 4, and class D public water system operators as well as a small complement of prospective candidates entering the industry. VRWA anticipates 300 attendees taking part over the course of a year. **Award: \$41,934**

WETF 2012

Grantee	Region	Amount	Number Served
AGC	ST	\$21,100.00	91
ATC	NW	\$23,742.00	2
Barre Firefighters	CV	\$4,165.00	5
Barre Firefighters	CV	\$32,096.00	32
Biebel Builders, Inc.	SE	\$25,387.00	4
Black River Produce	SE	\$21,720.00	15
Brattleboro Memorial Hospital	SE	\$18,000.00	137
Child Development Division VT Dept of Children and Families	Statewide	\$ 106,120.00	385
Chittenden Central SU	NW	\$15,293.00	38
Dealer Dot Com	NW	\$135,299.00	776
EIV	CV	\$14,389.00	7
Farmstead Cheese	SE	\$0.00	de-obligated
ICCIE	ST	\$28,000.00	218
Lamoille North SU	NE	\$5,347.00	17
North Country Hospital NE	NE	\$16,078.00	108
Omega Optical	SE	\$16,500.00	48
PBM Nutritionals	NW	\$144,711.00	46
Utility Risk Management Corporation	CV	\$17,250.00	20
VCCICC	NW	\$16,352.00	14
Vermont Works for Women	NW	\$63,804.00	16
Visiting Nurse Assoc. of Chittenden & Grand Isle	NW	\$93,503.00	410
Vermont State Colleges/CCV	ST	\$57,540.00	32
Vermont State Colleges/CCV	ST	\$186,843.00	143
VT Alliance of Home Health & Hospice	ST	\$61,950.00	16
VT Rural Water Association	ST	\$41,934.00	154
		\$1,167,123.00	2734